



MAXIMUM SECURITY

1824 Tribute rd #F Sacramento, Ca 95815

Office: 916-564-6900 Fax: 916-564-0555

To: Whom it may concern:

I am writing this letter today because I feel it is necessary to compliment the experience that I have had with Marketel Systems over the past few years. I have been doing business with Marketel Systems for over 9 years now. I actually started working with them with a company where I worked as the Regional marketing manager. They have always been very easy to deal with and very informative when it came to helping us with technical support. For those that have operated phone rooms when you need technical support, you need to fix the problem now, not later, and any time off of the dialing can cost you thousands of dollars if not more. Marketel has always been there available to help, and I have never had a time where we were unable to fix the problem instantly. Additionally when we had a dialer go down. They had a loaner dialer to me the next day so we didn't skip a beat with our dialing.

5 years ago I started my own business and Marketel was the obvious choice because of my relationship with them, but more importantly the value of what the equipment provides for our company. We were able to work out a financing deal, and today we have purchased 7 of the MkII dialers and have 35 stations dialing per day. 2 months ago we expanded our office suite and now have the room for more dialing stations, and plan on purchase 2 or 3 more of these machines by the end of the year. Sales is a numbers game so we know the more numbers we can throw out there the more sales we are going to get.

Anybody who is looking to expand their horizons in their sales department should seriously consider the advantages of telemarketing. Having daily leads from our telemarketing makes working for my company very attractive to high profile sales reps, which are not used to running leads that were generated by telemarketing cold calls. I have seen and used other dialing machinery in the past, and honestly nothing is as easy to use, and user friendly for your operators then Marketel's dialers. I have never had a problem with them and I do not see any reason why we would ever want to switch to anything else. If you're looking for a solution to your sales needs, my advice is to call Marketel. I wanted to say thanks again to Marketel and their staff and would like to offer anyone to contact me if they want me to go into more depth about our experience and how we have made this work for as long as we have.

Sincerely,

Andrew Higgins  
President/CEO  
Maximum Security  
916-223-6311

A handwritten signature in black ink, appearing to read "Andrew Higgins", is written over a circular stamp or seal that is partially obscured by the signature.